

# RISK MANAGEMENT Part 2

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### Developmental Disabilities Residential Services

Highest Classification of Risk

Consumer Outcomes
Safety and Well-being
Successful Outcomes



- •Has this applicant demonstrated an awareness of the financial risks involved in becoming a Provider?
- •Has this applicant demonstrated an understanding of the full costs involved in becoming a Provider?
- •Has the applicant submitted a budget which appears to be adequate to support the expected levels of care?

- •Has this applicant demonstrated that they have planned adequately for contingencies? Resources?
- •Does the overall financial presentation reflect a reasonably robust fiscal outcome to suggest ongoing viability at the required service / care level?
- •Does the overall financial presentation suggest adequate management skill and experience?



### **Identify Fixed Costs**

- Rent / Mortgage
- Insurance
- Utilities
- Licenses / Permits
- Equipment / Furnishings
- Supplies
- •Other?



 Costs categorized by match to available revenues? Medicaid reimbursable vs Room and Board

Are both categories sustainable?



Identify Variable Costs

Across possible # of consumers served

(Generally 1-4)

Staffing Expense – Detail

- Show wages and fringes
- Training costs
- •Insurance / Bonding
- •Other?



Identify Variable Costs

Across possible # of consumers served

(Generally 1-4)

For-Profit

- Taxes
- Owner's Draw

**Not-For-Profit** 

•Salaries / Taxes



## Identify Variable Costs Across possible # of consumers served Other Expenses

- Food and supplies
- Transportation
- Consumer spending
- •Other?



## Identify Variable Costs Across possible # of consumers served

### Show <u>ALL</u> expected revenues

- Social Security
- Medicaid
- •Wages, pensions, family support
- •Other?



### Questions?



#### **Contact Information**

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