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## 

**September 20, 2022** 

## **Provider Session 1: Deloitte Team Meeting with you today...**



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## **Provider Session 1: Today's Agenda**



## **Provider Session 1: Provider Survey and Rate Study**

## **Provider Feedback Survey**

#### Organizational Level Questions

- 1. Please provide your name and title
- Please provide your email address
- 3. Please provide your organization
- Please give an overview of the CBHRS behavioral health services your organization provides (those which are a part of the CBHRS benefit as defined in that DCH Part II Provider Manual).

#### Service Level Questions

- What are the top 3 services you recommend be reviewed regarding their respective current reimbursement levels? (Select up to three services below)
- Please describe potential concerns or challenges with current reimbursement levels for the services your organization provides.
- Are there parts of current reimbursement levels you would like to see remain unchanged (for example is the number of provider billing levels sufficient)?
- 8. Are there elements or components of costs not fully captured in how your organization is reimbursed for behavioral health services?
- 9. Are there services that are over- or under-utilized as a result of current reimbursement levels?
- Does your organization use tools or reports to capture the cost of delivering behavioral health services? If 'yes', can this be readily shared with DBHDD and DCH?
- 11. Does the current fee structure align with and incentivize your organization to provide the most appropriate level of care for behavioral health patients?
- 12. Are there future changes related to providing behavioral health services that you anticipate will significantly alter the cost of providing those services?
- 13. Is there anything else that we did not cover related to the rate schedule for behavioral health services that we should be aware of or that you want us to consider?
- 14. Are costs associated with providing services via telemedicine different from the costs to provide the same service inclinic? If different, please describe the differences.
- 15. Are there services that are currently bundled (bundling is when you receive a single payment for multiple services provided in a single visit or for a single episode, e.g., ACT) that you believe would be more efficient unbundled? If so, why?
- 16. Are there services that your organization typically provides to an individual during a single visit that should be considered for bundling (a single rate for the combined services)? Please list the specific services and programs under which they are provided, and why bundling should be considered.

#### Rate / Methodology Development

The information obtained from the provider feedback survey and the provider cost data will be two important data points when determinizing rate methodologies.



**Provider Participation:** It is important that we have provider feedback to help us understand which services are driving costs; reimbursements that are misaligned; and what we need to prioritize as we continue throughout the study.

## **Provider Session 1: Upcoming Meetings**

Example timelines that may change depending on provider responsiveness and other contingencies.



Provider Session 2: Results of Provider Survey (Core Workgroup)

## October 4, 2022, 9:30am EST

- Statewide webinar training sessions on cost report completion and submission steps
- Follow ups to collect additional information from the stakeholder engagement group, as needed



Provider Session 3: Pilot Cost Report and Data Collection (Core Workgroup)

#### **October/November**

- Discussion surrounding the pilot cost report and data collection template and requested data points
  - Intent is to refine the cost reporting tool before distributing to the stakeholder group



Provider Session 4: Pilot Cost Report and Data Collection (Stakeholder Engagement)

#### **November-January**

- Training sessions on cost report completion and submission steps
- Address questions in formal sessions to create an FAQ document for clarity
- Follow ups to collect additional information, if needed



Provider Session 5/6: Statewide Cost Report Webinar & Follow-Up Sessions

#### January-April

- Statewide webinar training on cost report completion and submission steps
- Share results of the information collection activities
- Collect final provider feedback, if applicable.

## **Provider Session 1: Live Survey Walk Through**

Recipients should have received a link to access the survey questions. Link: <u>https://deloittesurvey.deloitte.com/Community/se/3FC11B26473E76F3</u>

## **Organization Level Questions**

- 1. Please provide your name and title
- 2. Please provide your email address
- 3. Please provide your organization
- 4. Please give an overview of the CBHRS behavioral health services your organization provides (those which are a part of the CBHRS benefit as defined in that DCH Part II Provider Manual).

## Service Level Questions

- 1. What are the top 3 services you recommend be reviewed regarding their respective current reimbursement levels? (Select up to three services below)
- 2. Please describe potential concerns or challenges with current reimbursement levels for the services your organization provides.
- 3. Are there parts of current reimbursement levels you would like to see remain unchanged (for example is the number of provider billing levels sufficient)?
- 4. Are there elements or components of costs not fully captured in how your organization is reimbursed for behavioral health services?
- 5. Are there services that are over- or under-utilized as a result of current reimbursement levels?
- 6. Does your organization use tools or reports to capture the cost of delivering behavioral health services? If 'yes', can this be readily shared with DBHDD and DCH?
- 7. Does the current fee structure align with and incentivize your organization to provide the most appropriate level of care for behavioral health patients?
- 8. Are there future changes related to providing behavioral health services that you anticipate will significantly alter the cost of providing those services?
- 9. Is there anything else that we did not cover related to the rate schedule for behavioral health services that we should be aware of or that you want us to consider?
- 10. Are costs associated with providing services via telemedicine different from the costs to provide the same service in-clinic? If different, please describe the differences.
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- 12. Are there services that your organization typically provides to an individual during a single visit that should be considered for bundling (a single rate for the combined services)? Please list the specific services and programs under which they are provided, and why bundling should be considered.

# Questions

